

KRONODOC NEWS



As the year 2007 draws to a close it is time to start looking ahead to the new year. First though, we would like to thank all of our old and new customers for the confidence you have shown in our company in the somewhat turbulent times.

Throughout the year we have heard our customers say that Kronodoc is in an essential part in realizing both the missions our customers have set for themselves, and the dreams attached - whether it is a question of building the world's greatest cruise ship, producing the best ship engines in the world, or taking the Finnish knowledge in the fields of specialized medicine to the top of the world. We are very proud of the fact that Kronodoc, being in the very core of information management and collaboration in a networked environment, is in a central position in the largest Finnish industrial and public sector projects which are considered the measure, both home and abroad, of the skills Finland is capable of producing. It is a great position to be in when contemplating the future, the development and the growth of the company.

Now our company is more prepared than ever to take on challenges that may lie ahead. 2007 has been a year of hard work and strong international and domestic growth. It has been a great pleasure to see that the international marketing efforts we began in 2006 have started to bear fruit. Deltamarin Ltd, a partner of Kronodoc Oy in the marine industry, has signed their first Kronodoc delivery contract in China with Shandong Deltamarin Engineering Ltd. Our customer base has grown with other new customers as well: ABB Corporation (CH), Intermarine S.p.A (I), Metso Automation Oy, Helsingin yliopisto, Altia Oyj and Pohjolan Voima Oy. These new accounts and a significant pilot project at a European shipyard have been the cherry on the cake. In addition to the new customers we have been very happy to follow how our existing customers have developed and expanded the ways Kronodoc is used in supporting their businesses.

The growth of Kronodoc Oy's customer base benefits everyone. We would especially like to thank the customers that have already been working with Kronodoc Oy for some time for the openness with which you have shared your Kronodoc experiences during new customers' reference visits, and thus helped building the trust between the new customer and Kronodoc Oy. It has been of invaluable help and support to us.

Kronodoc Software as a Service (SaaS)

Due to high demand we will start to provide Kronodoc SaaS (ASP) service at the beginning of the year 2008. Our chosen partner for producing the hosting and managed services is Crescom Oy. The first customer contracts for the service have already been signed and the Kronodoc SaaS deliveries to our customers will begin in January 2008. Crescom Oy's high availability services ensure a safe and efficient platform that is scalable to the most challenging projects and applications.

KRONODOC NEWS



Kronodoc website redesigned

We redesigned our website (www.kronodoc.com) at the beginning of December to better reflect our company image and business, and to better serve our new and existing customers. The English version of the website will be available by the beginning of the year 2008.

Organizational changes

Rainer Puitinen was named the new managing director of Kronodoc Oy from the beginning of November. Before this position Rainer was in charge of the operational management of the company from the end of April to the beginning of November. Rainer has extensive Kronodoc experience and he has worked in managerial positions in product development and sales at Kronodoc Oy since the year 2000. Acting managing director Kimmo Karhunen continues on the board of Kronodoc Oy. These changes are in line with the organizational changes started at the end of the year 2006, the objective of which was to create a leaner organization to better respond to the needs that we face daily in our work with customers. Due to these changes we have seen a spirit of collaboration and a drive for results to form in the company. This will clearly show in the 2007 results which are proving to be nothing short of excellent.

We started the year with 17 employees. With the business demand growing during the year we increased the number of employees ending the year with five new people. Annu Keski-Luopa and Matti Kivi rejoined the Kronodoc consulting team during the autumn. Johanna Ahtola started as a business consultant at the beginning of July, Robert Riska as a technical consultant at the beginning of September, and Kaarlo Lahtela as a product developer at the beginning of November. We warmly welcome all five new and enthusiastic arrivals to Kronodoc Oy!

With all the experiences this year we are ready and more enthusiastic than ever to continue on to year 2008. But before that we would like to once more give a warm thank you to all of our customers, both old and new, and to our partners, for the year 2007. Funds that are normally reserved for Christmas cards we have decided to donate to Mediheli this year, so at this point

*Kronodoc Oy wishes Merry Christmas and
Prosperous New Year 2008 to All.*

